**Summary of Quotes and the Questions I Intend to Ask Pending Your Approval**

**Ship Smart Notes:** Job # 14145-3B, Contact is Donna Gonzalez, dgonzalez@shipsmart.com

Pickup and Containerization: $1,400

Transportation to Amsterdam: $1,655.56/Outside delivery (to the final home address)

Total: With Senior Move Manager discount: $2,750.

Questions to ask:

Would Ship Smart accept a prepacked container? If so, how would the price change? How would insurance change?

Would the price change if a family member were to deliver the prepacked container to a Ship Smart location in San Francisco?

Would the price change if Alix picks up in Amsterdam herself rather than delivery outside her home?

**Navis Notes:** Navis Job # 205137: Lou Zahala: Lou Zabala <Lou.Zabala@gonavis.com>

Estimate: $3,900: For pickup, packaging, transportation to Rotterdam port. (Excludes taxes and customs).

Questions to ask:

Would Navis accept a prepacked container? If so, how would the price change? How would insurance change?

Would the price change if a family member were to deliver the prepacked container to Navis in San Francisco?

**Withey: Contact is Joey Vigil: joey@witheyandco.com**

The letter to Withey I intend to send is below (I sent it in an earlier email as well):

Hello Joey,

Thanks for sending the additional quotation regarding Mr. Armour’s shipment to Amsterdam in which you indicated:

*“Here you go its less but we’ve seen port fees bring this on par with air pricing.*

*Collection 2 locations San Francisco on Scheduled Truck/pack/crate/ export docs/LCL to Port.*

*Does not include local duties and or import taxes as well as port fees.*

*$3780”.”*

We have the following questions:

We know that Withey is located in LA – do you have transfer stations nearer San Francisco? If so, were Mr. Armour to arrange for delivery of his Amsterdam ítems to a nearby transfer station, would that decrease the cost and if so, by how much? If not, were he to have a family member deliver the ítems to Withey in LA, how would that impact the cost?

Also, do you ever accept ítems for shipment that have already been packed by a third party? If so, how would that affect pricing and insurance?

Thank you for your help with this important shipping project!

Best,

Claudia

**Postal Chase – Maryo: Contact Maryo at:** [**pc3@postalchase.com**](mailto:pc3@postalchase.com)

Maryo’s quote was:

“Door-to-airport quote $5850.00. Door-to-Door was $500 additional.

This is If the customer wants to pick-up the items from storage and drop it off to the Postal Chase. I will likely ask to have it dropped off at our Fillmore St store at 3053 Fillmore St S.F., CA 94123.”

Maryo’s estimate was on a standby basis via air. His strong feeling was that shipping by air was the best way.

Last week I emailed Maryo asking if he would accept a prepackaged container delivered directly to him.

**Bekins: Val Hardwick. Contact: vhardwick@amsbekins.com**

When Bekins was going to transport via ship, I was not entirely comfortable with the consolidated container approach. Val then got back to me saying, it was less to send via air and transit time would be much less.

Estimated cost by air: $5,761.00.

Questions to ask:

Would Bekins accept a prepacked container? If so, how would the price change? How would insurance change?

Would the price change if a family member were to deliver the prepacked container to a Bekins in Burlingame or some other nearby location?

Would the price change if Alix picks up in Amsterdam herself rather than delivery outside her home?